

## **Twinco Romax Recapitalized by Clearview Capital *December 2005***

### **About Twinco Romax:**

Twinco Romax, Inc., (“Twinco Romax” or “the Company”) operates as a distributor of aftermarket automotive products and as a manufacturer of appearance, maintenance and performance fluids for the automotive market. Twinco Romax is headquartered in Medina, Minnesota.

### **Transaction Background:**

Twinco Romax’s shareholders hired Mercanti because of our relevant experience advising other family-owned businesses and our demonstrated ability to exceed the expectations of our clients.

### **Transaction Process:**

Upon advice from Mercanti, Twinco Romax decided to approach a limited number of potential financial sponsor partners. The process was successful and the Company’s shareholders decided to pursue a transaction with Clearview Capital, a Connecticut-based private equity firm specializing in management buyouts, corporate divestitures and recapitalizations. Clearview Capital contributed equity and was able to service senior debt and mezzanine financing on favorable terms.

### **Successful Transaction Outcome:**

By focusing on the right set of potential financial sponsors, Mercanti was able to better serve the interests of Twinco Romax shareholders by finding a partner in Clearview Capital with the same bullish outlook for the business and the access to capital to position Twinco Romax for growth.

